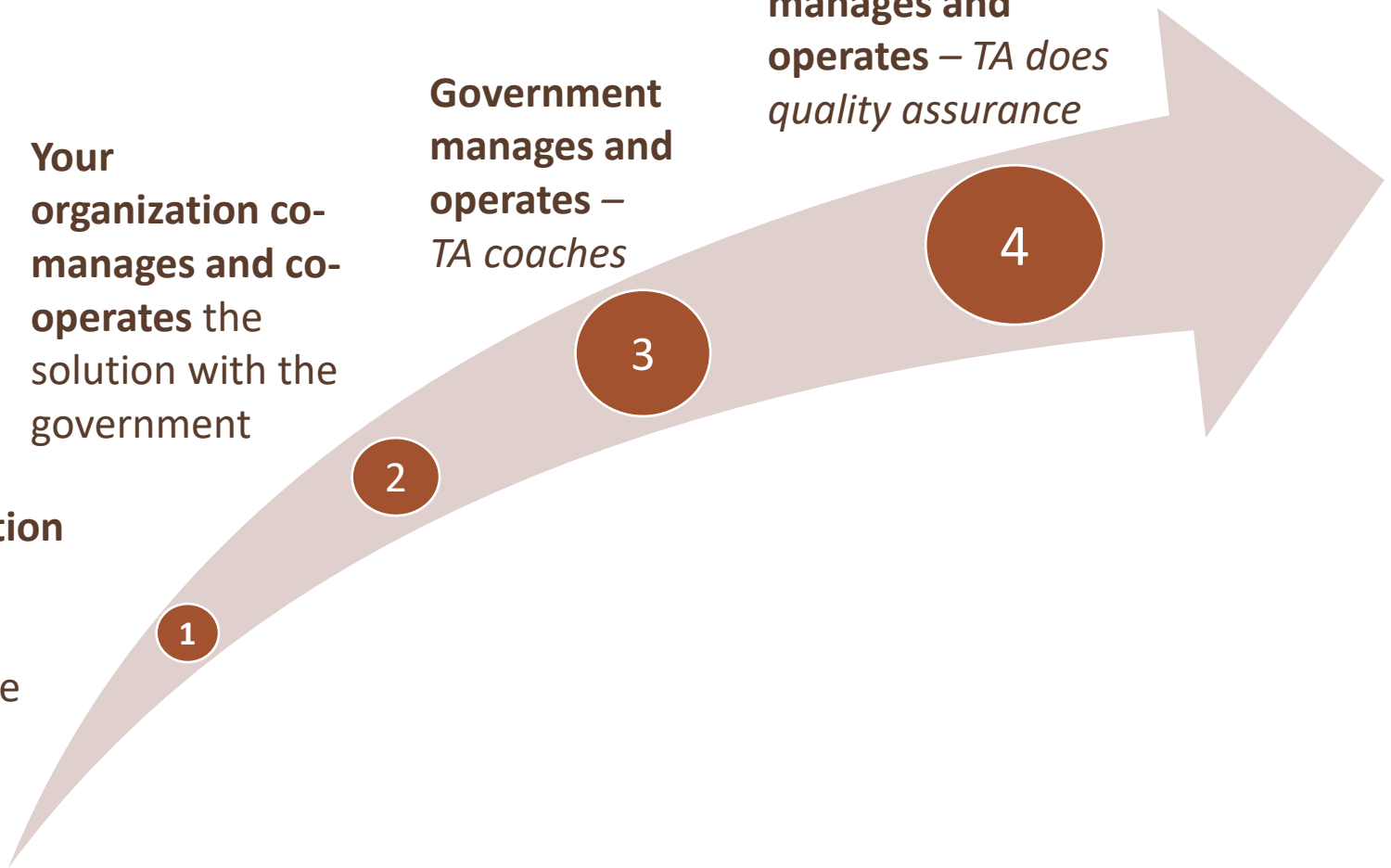
Case Studies and Lessons Learned from VillageReach's Approach to Sustainability through Government: Transitioning Well

23 January 2025

Every organization supporting government needs to set sustainability objectives from the onset

Four (4) step progression to the ideal scenario



How do you move from stage 1 to stage 4?

What scaling and sustaining through government approaches/tools exist?

Village Reach Rx | Transitioning Well: *Building Sustainable Solutions*

- Approach to transition solutions to government
- Suite of guidance documents and tools; also provide coaching and advocate in various forums

ExpandNet

- Informal network of stakeholders, seeking to advance science and practice of scaling up
- Suite of guidance docs; also provide technical support, conduct trainings and workshops, advocacy

IDIA International Development Innovation Alliance

- International Development Alliance (IDIA), composed mainly of funders, is a platform to promote innovation; managed by R4D
- Public sector scaling of innovation one focus area; Mountain Model created to describe demand and scaling journey for innovations

ScalingUp COMMUNITY OF PRACTICE

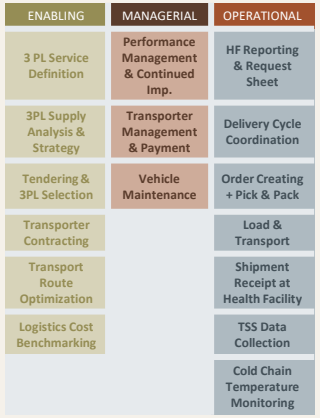
- Scaling Up Community of Practice (CoP): knowledge exchange platform managed by MSI
- 700+ members; convene meetings to discuss experiences and research
- MSI's toolkit is a featured tool, but its application isn't the CoP's focus

Scaling and Sustainability through Government Approach

ALWAYS NEEDED

ONLY NEEDED IF SOLUTION PROVEN TO HAVE IMPACT

Define and Begin to Implement the Solution

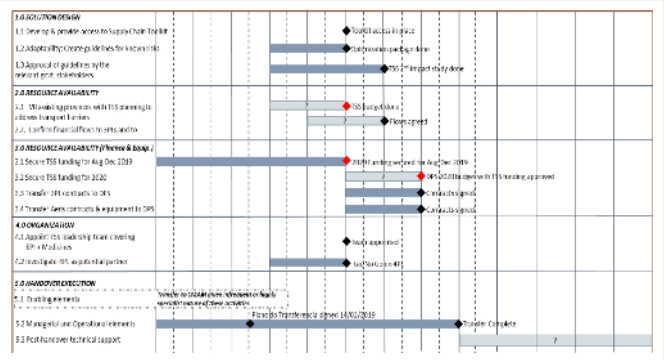


- Co-design for sustainability
- Document the Solution Description
- Build the Solution Toolkit
- Begin solution implementation
- Conduct impact evaluation
- Conduct Solution Costing

Continue Implementation and Plan for Transition

- Continue solution implementation while planning for transition
- Define Transition Strategy
- Conduct Transition Readiness Assessment
- Define Transition Plan and Skills Development Plan
- Develop an Evaluation and Adaptation Plan to measure Key Performance Indicators and the transition process

Transition and Sustain the Solution



- Execute and evaluate transition by applying developed plans
- Conduct formal handover to government/partner
- Transfer "manage" and "operate" responsibilities to government & agreed private sector and social sector partners per the Transition Strategy
- Refine the Evaluation and Adaption Plan and evaluate the transition with the government/partner

Underlined items above correspond to specific guidelines

The Transitioning Well Journey at VillageReach

2019-2020 | 2021-2022 | 2023 - 2025

BROADER ECOSYSTEM

Journey to Scale w/Gov't Tool released

Digital solutions sustainability workshop

VR joined SDG3 TWG

VR joined WHO Call to Action Steering Committee

UNFPA ESARO transition workshop

VR hired for Blueprint & IWG

VR joins World Health Innovation Forum Society

VR added to WHO Scaling Innovation Experts

PROGRAM TRANSITIONS

CCPF Transition Completed

CCPF Post-Transition Evaluation Completed

OpenLMIS Transition completed

SA to Malawi Gov't to Gov't Learning visit

Mozambique Outsourced Transport Transition Strategy

SCICA Transition in DRC targeted for end December 2024

VILLAGEREACH TRANSFORMATION

Transition Coaches & Leads established

8 TW Guidelines developed for internal and external use

Transition management built into programs and proposals

New Integrated TW Guidelines developed and released

TW Service offering development

Countries develop institutionalization strategies…

What have we learned?

Not everything can or should be transitioned!

It's HARD and it’s a journey!

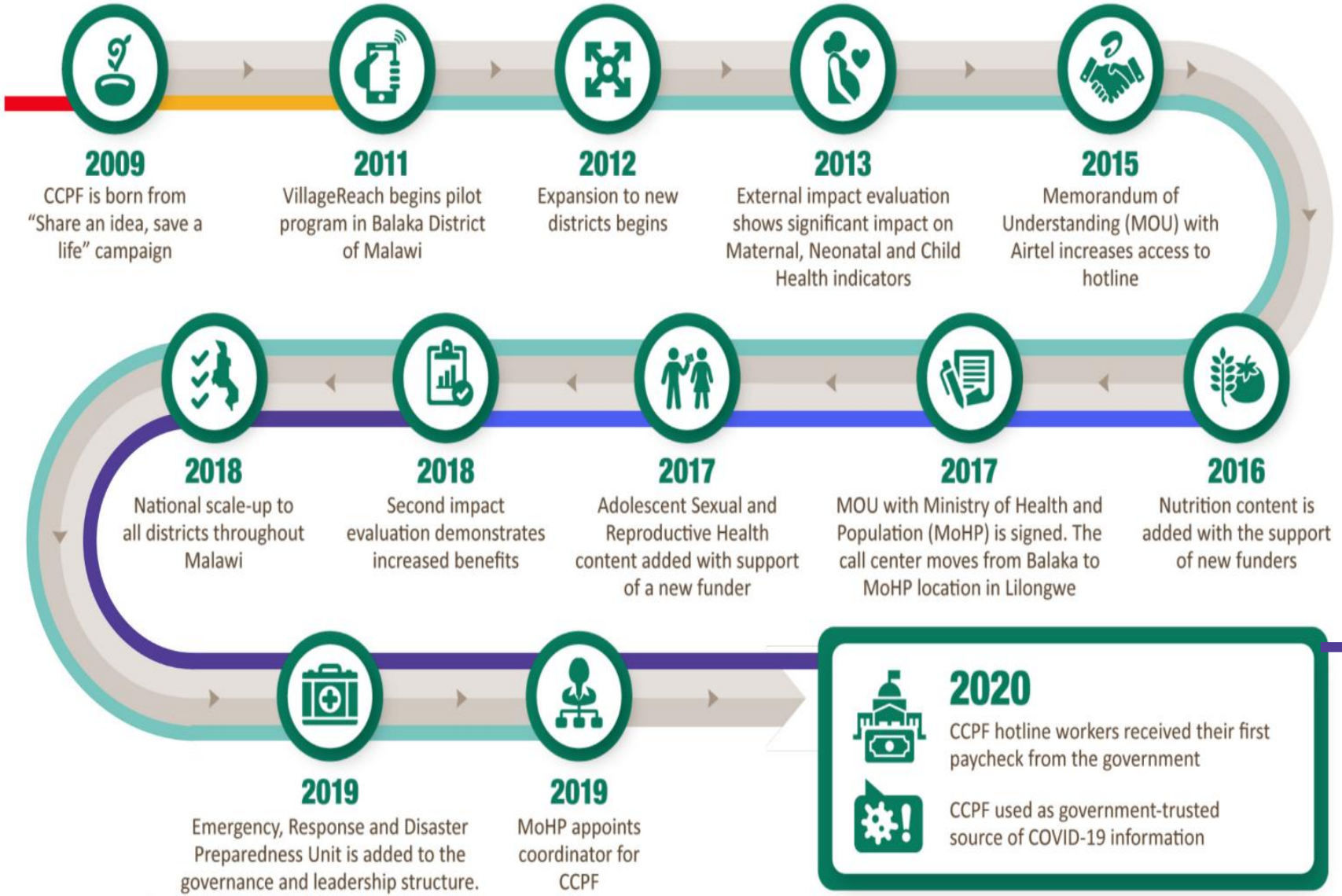
Proactive approaches with government from the onset are more likely to succeed!

Even after Transition organizations should consider maintaining an advisory role

Case 1. Chipatala Cha Pa Foni: The journey to scale

CCPF 54747 CHIPATALA CHA PA FONI

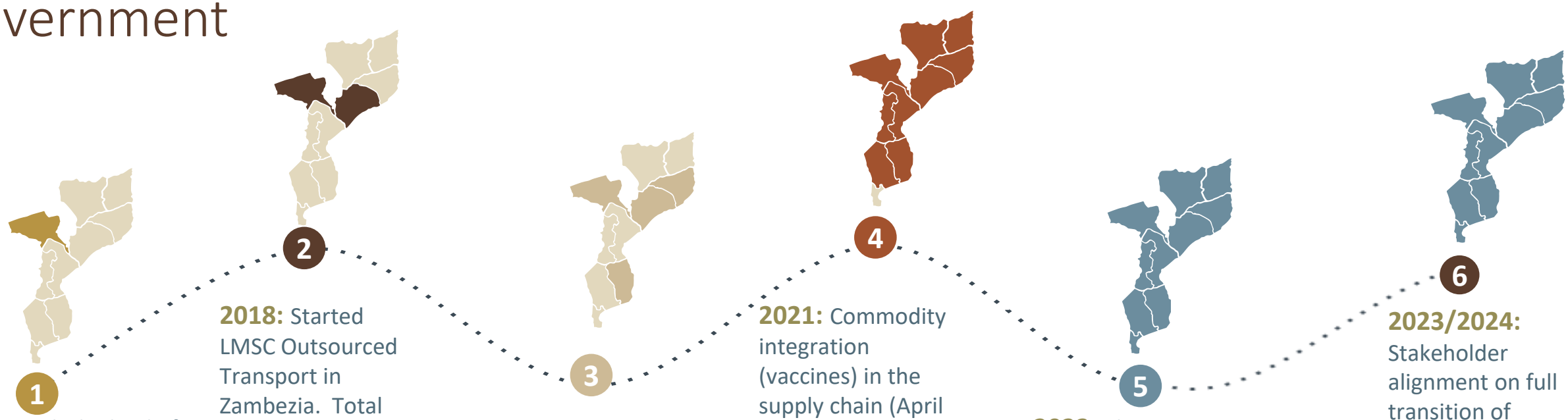
- Mobilise
- Co-Create
- Execute
- Re-Align
- Embed



2023
MOH Revised 5-year strategy

Nov. 2021
CCPF external post-transition evaluation conducted

Case 2. Transport outsourcing scaling journey with the Mozambique government



2015: With the lead of CMAM/DPS Tete started Outsourced Transport in Tete Province working **directly with 3PLs** and integrating medicines and vaccines for the 1st time

Introduction of outsourced transport in DPS supply chains

2018: Started LMSC Outsourced Transport in Zambezia. Total provincial coverage by August 2019.

Introduction of the 4PL model, with 4PL hiring local 3PL transport companies (October 2018)

2020: Scale up to more 2 provinces Inhambane and Nampula, making a total of 4 provinces.

Introduction of a second 4PL firm (March 2019)

2021: Commodity integration (vaccines) in the supply chain (April 2021) and all country coverage with OT model

Transition to CHEGAR-Government starts the process of outsourcing management (September 2021)

2022: The Government leads Outsourcing Management in the context of implementing its supply chain policy "Comando Único"

OTRC and LMSC support skills development of Government employees at the National and Provincial levels

2023/2024: Stakeholder alignment on full transition of outsourced distribution management to CMAM

LMSC focus is on performance verification as 4PL - CMAM collaborate directly

Recommendations for others scaling and sustaining through the government

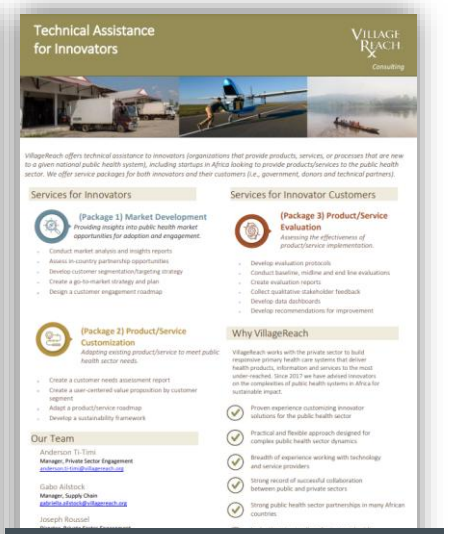
Who to go to for sustainability and innovation support

For questions on the Transitioning Well Sustainability approach overall please contact the Transitioning Well Lead, **Carla Blauvelt**—Senior Director, East & Southern Africa
Carla.Blauvelt@villagereach.org

For questions on support for Innovators, please conduct **Anderson Ti-Timi,** Manager Private Sector Engagement, **anderson.ti-timi@villagereach.org**

Check out our services for innovators on our website.

Download Transitioning Well Overview (PDF)



Look at the Technical Assistance available for Innovators

VillageReach Transitioning Well Coaches

Joseph Roussel, France
Joseph.Roussel@villagereach.org
Sustainability and Innovation Support

Abdul Ibraimo, Mozambique
Abdul.Ibraimo@villagereach.org

Charles Matemba, Malawi
Charles.Matemba@villagereach.org

Guy Mussamba, DRC
Guy.Mussamba@villagreach.org

For more general information on Transitioning Well Initiative please email transitioningwell@villagereach.org

To consult the Transitioning Well Guidelines: Transitioning Well Integrated Guidelines

To learn more about VillageReach's work on driving sustained impact, visit our website

VILLAGEREACH®
Starting at the Last Mile

Questions?

Thank you! Asante Sana! Karibu!
Obrigada! Merci!

March 2022