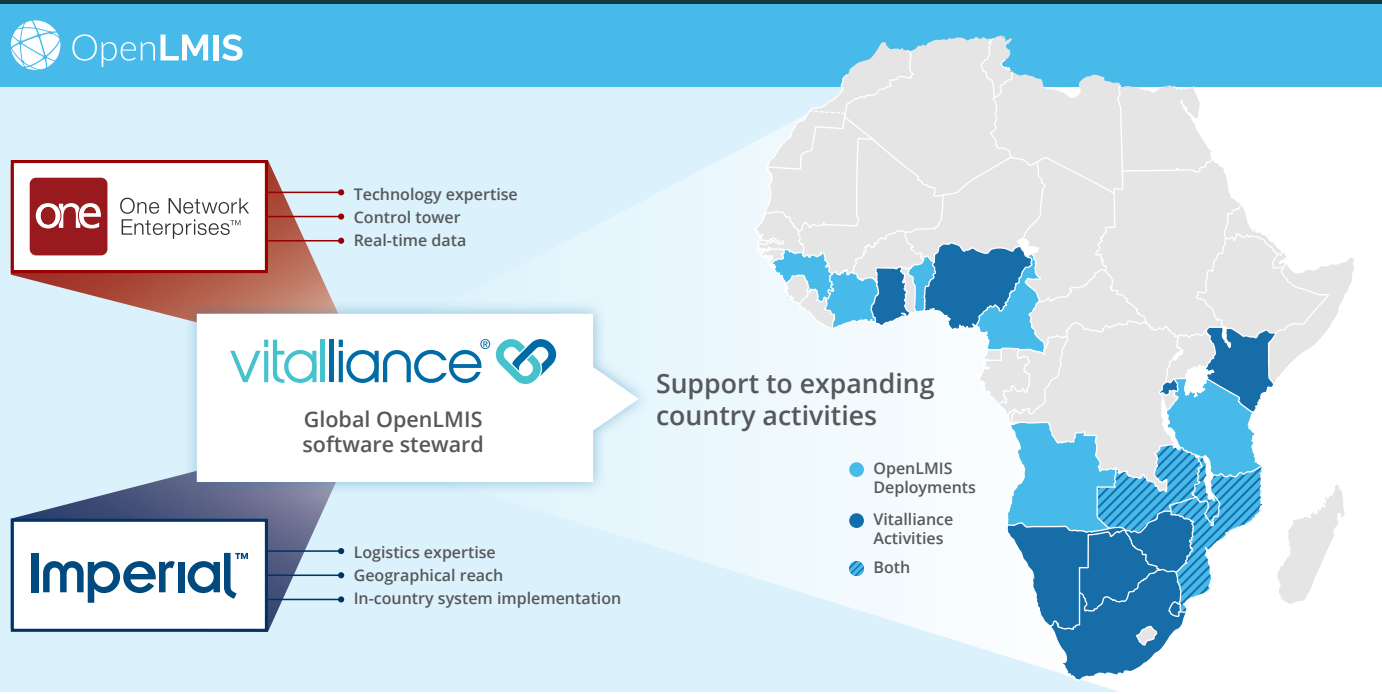
INITIATIVE ANNOUNCEMENT

OpenLMIS Embarks on New Partnership with Vitalliance

OpenLMIS is embarking upon a new partnership with Vitalliance, a joint venture between Imperial, the largest logistics provider in Africa serving 20 countries on the continent, and U.S.-based One Network, a leading global provider of supply chain control towers.

Over the next year, the stewardship of OpenLMIS will gradually transition to Vitalliance. At the global level, Vitalliance will maintain and grow the core software, while country implementers will still manage the day-to-day operations of OpenLMIS running around the world. The transition is being carefully planned to ensure uninterrupted country-level operations, and the availability of continued technical and community support from the OpenLMIS team.

This partnership enhances the software, advances interoperability with products that drive supply chain performance, achieves financial sustainability, and extends OpenLMIS' reach across the African continent.

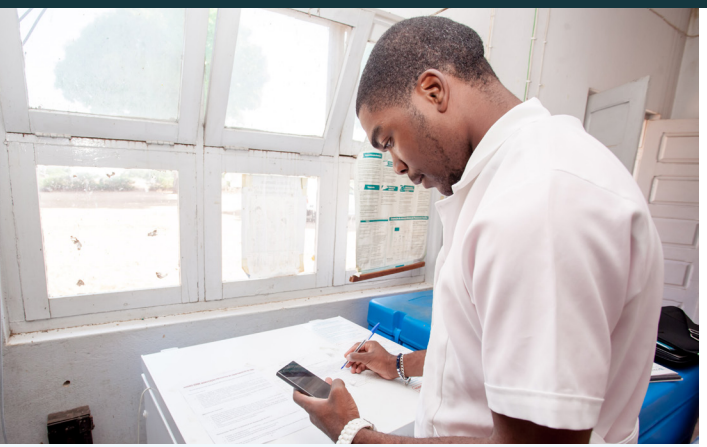


Partnership Benefits

This partnership will unlock new opportunities to:

- ✔ Expand the OpenLMIS software feature set and enhance access to information through an integration with One Network
- ✔ Strengthen and extend the OpenLMIS Community
- ✔ Leverage shared resources in supply chain and technology from Vitalliance
- ✔ Grow OpenLMIS sustainability, ensuring a reliable and long-lasting system which does not rely solely on donor support

Partners at a Glance



OpenLMIS Partner Network

OpenLMIS is supported by a collaborative group of partners that each play a role in enhancing the software and promoting its use in new countries. Together, this partner network provides the essential functions of designing, enabling, and executing the OpenLMIS strategy to ensure user needs are met.

vitalliance®

Vitalliance is a private sector company offering comprehensive technology and business solutions for pharmaceutical supply chains and humanitarian aid organizations.

Vitalliance brings strong technical capabilities to continue OpenLMIS' global level work of listening to our users, managing the product roadmap, adding new features to OpenLMIS, and sharing resources and experiences through our Community. **Vitalliance has expertise in:**

- Creating **end-to-end visibility** to coordinate supply chain planning and execution
- Software **architecture, development, integration, and implementation**
- Leveraging **data and analytics** to provide actionable insights into inventory, supply, and demand
- **Management and coaching** for technical teams

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one One Network Enterprises™

One Network Enterprises is a global provider of the One Network supply chain control tower platform for autonomous supply chain management. Powered by NEO, One Network's machine learning and intelligent agent technology, this multi-party digital platform delivers rapid results at a fraction of the cost of legacy solutions. One Network brings the largest supply chain technology platform for visibility and analytics with robust proven technology that enables and accelerates the goal of increased access to health services.

Imperial™

Imperial is an African focused provider of integrated market access and logistics solutions. As the leader in African healthcare supply chain management, Imperial delivers more than 27 million packs of medicine across the continent each month. Imperial has extensive experience across a variety of channels—distributors, wholesalers, private and public health, doctors, pharmacies, hospitals, and fast-moving consumer health. Technical expertise is demonstrated through successful program implementations including supply chain optimization, strengthening and supporting in-country capacity and providing re-engineering strategies and innovations to the healthcare sector. One Network is licensed, supported, and implemented by Imperial in Africa.

OpenLMIS

OpenLMIS is the leading digital supply chain solution in low- and middle-income countries. It automates logistics processes at over 11,000 health facilities in 9 African countries, across all major health programs including vaccines and COVID products. OpenLMIS global core software has been managed by VillageReach, a global non-profit that transforms health care delivery to reach everyone. OpenLMIS has been proven to reduce stockout rates, save health workers time, and improve supply chain data visibility.

The Power of Partnership

Vitalliance and OpenLMIS will work together to transform and digitize humanitarian and pharmaceutical supply chains in low- and middle-income countries. Together, this partnership aims to increase the capabilities and use of OpenLMIS across the globe among governments and non-governmental organizations to achieve greater impact and improve the health of communities everywhere.

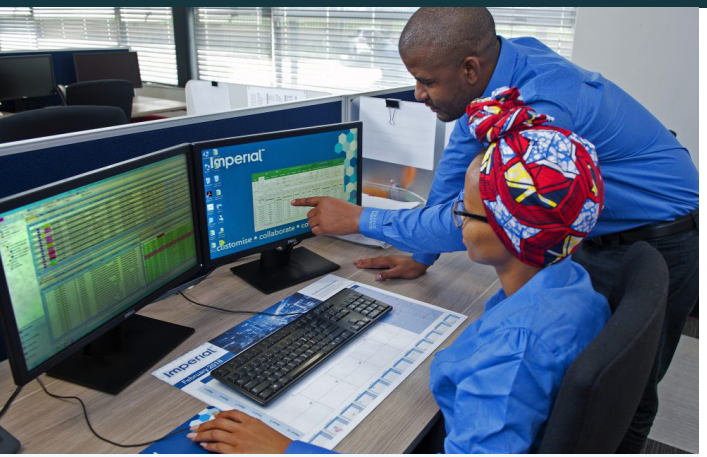
Through this partnership OpenLMIS users will gain:

- New **service tiers** that offer **rich capabilities and services** that will further its ability to reduce stockout rates and enable health workers to focus on patient care
- Access to additional **software features**
- Opportunities to engage with **new users** in new geographies
- A stronger OpenLMIS **community**
- Access to **aggregated data** for better planning and logistics
- Ability to **grow sustainably** with dedicated private sector funding
- Deeper **integration with other ecosystems** such as hospital information systems (HIS), regulatory systems, and global platforms
- Enhanced **end-to-end supply chain visibility** and coordinated planning with One Network's industry-leading control tower

"Having access to OpenLMIS data has helped us address the issue of stockouts and overstocking. Before it was hard to know what we actually needed."

Bertur Alface
Provincial Medical Chief,
MoH Mozambique

Looking Ahead



OpenLMIS is excited to begin this next phase of supply chain evolution with Vitalliance and the management expertise they bring from Imperial and One Network. Their alignment with our community values and vision promise a strong and sustainable future."

Brian Taliesin
OpenLMIS Director

FAQs: What does this partnership mean for me?

1. **Will anything change for current implementers of OpenLMIS?**
   OpenLMIS guarantees continued services to Ministry of Health users. Users can expect software maintenance and technical improvements over time. Technical support is not going away, and the software will remain Open Source and operational. This partnership is an opportunity to further engage and expand current implementations.

2. **Will the software remain Open Source and freely available?**
   Yes, Vitalliance has committed to maintaining OpenLMIS as an Open Source public good that can be accessed via Github at no cost.

3. **Will this private sector partnership bring a shift in priorities for the OpenLMIS initiative?**
   Vitalliance interests are aligned with those of OpenLMIS and its users. Vitalliance has been chosen because of its dedication to supporting new and existing implementations. OpenLMIS' top priority has always been and will continue to be supporting governments and their public health supply chains.

4. **Will current partners and users still be able to participate in the OpenLMIS Community?**
   Yes! The current OpenLMIS Community will continue to work together to build the future of OpenLMIS. Some of the names of the committees and OpenLMIS core team members may change, but the key function of community engagement will continue. User voices will continue to be represented through a Key User Group.

5. **What timeframe will this transition of stewardship to Vitalliance occur?**
   The transition will be gradual over the next year from March 2021 to March 2022, with hands-on participation and coaching from the current OpenLMIS team.

Please contact us with comments or questions about this transition:
info@openlmis.org | **info@vitalliancecorp.com**